Fiscal Year 2012 First Half Results Briefing

November 22, 2012



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First Half of FY2012 Financial Results

Hideo Asatsu
Board Director, CFO
Senior Managing Director

Change of business results



		1st half of FY2008	1st half of FY2009	1st half of FY2010	1st half of FY2011	1st half of FY2012	FY2009	FY2010	FY2011
Net Sal es	¥million	76, 052	89, 829	85, 090	88, 508	76, 211	194, 246	190, 891	198, 021
Operating income	¥million	1, 226	930	1, 240	2, 316	1, 007	2, 327	2, 855	4, 855
Ordinary income	¥million	1, 365	1, 059	1, 314	2, 422	1, 072	2, 513	3, 013	5, 032
Net income	¥million	618	657	712	1, 526	709	1, 179	1, 376	2, 458
Comprehensive income	¥million			468	1, 413	698	_	1, 179	2, 402
Net assets	¥million	18, 539	18, 445	19, 364	21, 053	22, 136	18, 962	19, 802	21, 795
Total assets	¥mill ion	45, 770	49, 953	49, 339	50, 392	51, 003	49, 050	48, 507	54, 323
Book Value per share	¥	1, 590. 76	1, 646. 64	1, 713. 41	939. 25	987. 05	1, 692. 76	1, 767. 34	972. 13
Net income per share	¥	52. 69	57. 95	63. 63	68. 14	31. 68	104. 60	122. 56	109. 73
Di vi dends per share (Interim di vi dends)	¥	(15. 00)	(15, 00)	(15, 00)	(22, 50)	(11, 25)	30. 00 (15. 00)	30. 00 (15. 00)	38. 75 (22. 50)
No. of employees	Peopl e	868	978	932	913	935	945	923	916

Notes: 1. Consolidated sales figures do not include consumption tax.

- 2. HAPPINET Corporation acquired shares of WINT CORPORATION on March 10, 2009, making it a subsidiary.
- 3. The visual and music business of Happinet Corporation are transferred to WINT CORPORATION, and which is renamed Happinet Pictures and Music Corporation on April 1, 2011.
- 4. A stock split in which two shares were issued for each outstanding common share December 1, 2011, the effective date was carried out. Book Value per share and Net income per share of 1st half of FY2011 was estimated by taking into account the effect of the stock split. Interim dividends of FY2011 was described by the figure before the stock split...
- 5. Dividends per share of FY2011 Included a memorial dividends ¥5

(¥million; rounded down, %)

	1st ha	If of FY20)11	1st ha	1st h <u>alf of FY2012</u>			
		% of total	YoY		% of total	YoY		
Net sales	88,508	100.0	4.0	76 <u>,</u> 211	100.0	- 13.9		
Cost of sles	76,634	86.6	2.6	66,019	86.6	- 13.9		
Gross profit	11 <i>.</i> 874	13.4	14.1	10.192	13.4	- 14.2		
SG&A expenses	9.557	10.8	4.3	9 <i>.</i> 185	12.1	- 3.9		
Personnel	3,356	3.8	4.9	3,361	4.4	0.1		
Contract personnel costs	743	0.8	- 4.9	752	1.0	1.2		
Depreciation and amortization	346	0.4	- 9.9	322	0.4	- 7.1		
Depreciation and amortization of goodwill	169	0.2	- 24.2	168	0.2	- 0.2		
Operating income	2,316	2.6	86.8	1 <u>,</u> 007	1.3	- 56.5		
Non-operating income	111	0.1	14.2	70	0.1	- 36.9		
interest and dividends received	21	0.0	- 26.4	17	0.0	- 18.9		
Other	89	0.1	32.0	52	0.1	- 41.4		
Non-operating expenses	5	0.0	- 75.9	5	0.0	- 7.4		
interest paid	2	0.0	- 78.1	2	0.0	- 1.1		
Other	2	0.0	- 73.4	2	0.0	- 13.0		
Ordinary income	2,422	2.7	84.2	1 <u>,</u> 072	1.4	- 55.7		
Extraordinary gains	3	0.0	- 90.5	5	0.0	75.2		
Extraordinary losses	41	0.0	- 48.0	55	0.1	35.3		
Net income before income taxes	2,384	2.7	87.5	1,022	1.3	- 57.1		
Income taxes	857	1.0	53.5	312	0.4	- 63.5		
Net income before Minority interests	1,527	1.7	-	710	0.9	- 53.5		
Minority interests	0	0.0	-	0	0.0	- 32.3		
Net income	1 <i>.</i> 526	1.7	114.2	709	0.9	- 53.5		
*Includeingg stock clearance of \707m in 1st half of FY 2012 and	d \ 691m in 1st h	alf of FY201	1					
Net income per share (\)	※ 68.14	_	-	31.68	_	- 53.5		
A stock split in which two shares were issued for each outstanding common Therefore, supposing that the stock split was carried out at the beginning of 2011. Net income was estimated	n share on Decemb f the period of the	er 1, 2011 wa Fiscal Year er	ns carried out. Inded March 3	1,				
No. of employees at the end of period*(people)	913	_	- 2.0	935	_	2.4		
*The number of employees includes employees temporarily trans but excludes employees temporarily transferred to other compar				ict employees,				
Capital expenditures	75	-	1.8	97	_	29.8		

1 Change by business segment

Net sales

(¥ millions; rounded down, %)

	1st half of FY2011			1st ha <u>lf of FY2012</u>			FY2011		
		% of total	YoY		% of total	YoY		% of total	YoY
Toy business	34, 092	38. 5	12. 2	32, 410	42. 5	-4.9	77, 313	39. 0	11. 9
Visual and Music business	26, 702	30. 2	- 2. 9	20, 711	27. 2	- 22. 4	55, 719	28. 1	- 3. 5
Vi deo-game busi ness	16, 492	18. 6	- 11. 8	13, 127	17. 2	- 20. 4	42, 704	21. 6	- 8. 1
Annusement business	11, 220	12. 7	32. 0	9, 962	13. 1	- 11. 2	22, 282	11. 3	26. 8
Tot al	88, 508	100. 0	4. 0	76, 211	100. 0	- 13. 9	198, 021	100. 0	3. 7

■ Segment income

(¥ millions; rounded down, %)

	1st half of FY2011			1st ha	1st half of FY2012			FY2011		
		% of total	YoY		% of total	YoY		% of total	YoY	
Toy business	1, 249	53. 9	45. 2	833	82. 7	- 33. 3	3, 009	62. 0	29. 6	
Visual and Music business	338	14. 6	323. 1	107	10. 7	- 68. 2	448	9. 2	-	
Video-game business	404	17. 5	- 1. 6	98	9. 7	- 75. 8	936	19. 3	- 19. 0	
Annusement business	989	42. 7	96. 9	605	60. 1	- 38. 8	1, 801	37. 1	34. 3	
Eliminations and corporate	- 664	- 28. 7	-	- 637	- 63. 2	-	- 1, 341	- 27. 6	-	
Tot al	2, 316	100. 0	86. 8	1, 007	100. 0	- 56. 5	4, 855	100. 0	70. 0	

2Sales by channel

Gaige by chaining				(¥ 100mil	lions: rounded	d down, %)				
	1st	half of F	/2011	1st h	nalf of F	Y2012	FY2011			
		% of total	YoY		% of total	YoY		% of total	YoY	
Specialty stores*	284	32. 1	- 3. 6	259	34. 1	- 8. 7	625	31. 6	- 4. 2	
General merchandise store	169	19. 2	11. 7	153	20. 1	- 9. 8	403	20. 4	9. 7	
Conveni ence stores	118	13. 4	24. 5	109	14. 4	- 7. 6	263	13. 3	23. 4	
E-commerce	124	14. 0	17. 5	82	10. 8	- 33. 6	250	12. 7	3. 8	
Suburban stores	83	9. 5	6. 3	75	9. 9	- 9. 9	193	9. 7	4. 3	
Whol esal ers	76	8. 7	- 12. 1	61	8. 0	- 20. 0	152	7. 7	- 1. 6	
Department stores	5	0. 6	- 12. 3	4	0. 6	- 16. 4	12	0. 6	- 9. 0	
Ot her	22	2. 5	- 27. 2	15	2. 1	- 29. 8	79	4. 0	- 0. 2	
Tot al	885	100. 0	4. 0	762	100. 0	- 13. 9	1, 980	100. 0	3. 7	

^{*}Including consumer electronics and camera stores.

3 Main business summary

■ Toy business

(¥ 100millions; rounded down, %)

	1st half of FY2011			1st half of FY2012			FY2011		
		% of total	YoY		% of total	YoY		% of total	YoY
Bandai Co., Ltd.	179	52. 7	13. 3	164	50. 6	- 8. 8	423	54. 8	13. 1
Tony Co., Ltd.	29	8. 6	- 19. 6	23	7. 3	- 19. 7	63	8. 1	- 10. 2
Happinet originals	9	2. 9	38. 5	11	3. 4	11. 7	22	2. 9	53. 7
Other manufacturers	121	35. 8	20. 1	125	38. 7	2. 9	264	34. 2	14. 1
Tot al	340	100. 0	12. 2	324	100. 0	- 4. 9	773	100. 0	11. 9

■ Visual and Music business

(¥100millions; rounded down, %)

		1st half of FY2011			1st l	1st half of FY2012			FY2011		
			% of total	YoY		% of total	YoY		% of total	YoY	
	Whol esal e	152	57. 3	0. 2	116	56. 1	- 24. 0	336	60. 4	- 2. 2	
	Exclusive titles	33	12. 6	10. 8	25	12. 4	- 23. 6	59	10. 7	1. 0	
Vi	sual	186	69. 9	1. 9	141	68. 5	- 23. 9	396	71. 1	- 1. 8	
Mu	si c	80	30. 1	- 12. 6	65	31. 5	- 18. 9	161	28. 9	- 7. 6	
	Tot al	267	100. 0	- 2. 9	207	100. 0	- 22. 4	557	100. 0	- 3. 5	

Sales by video game platform

(¥ 100millions; rounded down, %)

	1st half of FY2011			1st half of FY2012			FY2011		
		% of total	YoY		% of total	YoY		% of total	YoY
PlayStation3 (PS3)	26	16. 3	14. 6	18	14. 1	- 31. 1	67	15. 9	22. 3
PlayStation Portable(PSP)	53	32. 4	68. 4	20	15. 9	-61.0	103	24. 2	- 11. 2
PlayStation Vita(PSVita)		_		5	4. 3	—	19	4. 5	
Wi	11	7. 1	- 44. 1	10	8. 0	- 10. 0	32	7. 7	- 30. 2
Nintendo 3DS	18	11. 2		42	32. 7	133. 3	87	20. 6	262. 0
Nintendo DS	8	4. 9	- 81. 3	9	7. 0	12. 9	16	3. 9	- 78. 0
Ot her	46	28. 1	- 30. 9	23	18. 0	- 49. 1	99	23. 2	- 31. 9
Tot al	164	100. 0	- 11. 8	131	100. 0	- 20. 4	427	100. 0	- 8. 1

■ Breakdown of PlayStation sales and sales volume

(¥ 100millions; rounded down, %)

	-	1st half of FY2011		Y2011	1st l	nalf of F	Y2012		FY2011	
			% of total	YoY		% of total	YoY		% of total	YoY
	har dwar e	5	6. 7	- 45. 1	3	8. 0	- 32. 8	14	7. 6	- 41. 4
PS3	units(ten-thausand)	1			1			5		
P33	s of t war e	20	25. 8	77. 8	14	31. 3	- 32. 0	51	27. 0	89. 5
	accessor i es	0	0. 9	- 61. 8	_	1. 8	5. 3	1	1. 0	- 49. 2
	har dwar e	14	18. 3	55. 8	4	10. 8	- 66. 8	28	15. 1	- 5. 0
DCD	units(ten-thausand)	9			3			18		
PSP	s of t war e	37	47. 1	74. 9	15	34. 9	- 58. 4	72	38. 2	- 13. 3
	access or i es	0	1. 2	37. 7	-	0. 6	- 72. 6	1	0. 9	- 19. 0
	har dwar e		_		2	6. 2	_	13	6.8	
DC\/i + >	units(ten-thausand)				1			5		
PSVi ta	s of t war e		_		2	5. 6	_	3	1. 8	
	accessori es		_		0	0. 8	_	2	1. 6	_

Consolidated results for first half of FY20212 Balanced sheet



(¥ millions; rounded down)

	1st half of	FV2011	1st half of	
	FY2011	FY2011	FY2012	Change
(Assets)				
Cash and deposits	10, 109	12, 359	10, 512	- 1, 846
Accounts and notes receivable	23, 655	26, 755	23, 398	- 3, 356
I nvent or i es	6, 880	6, 168	8, 405	2, 236
Advances	822	634	1, 048	413
Deferred tax assets	870	926	924	- 1
Ot her	1, 236	1, 493	1, 095	- 398
Allowance for doubtful accounts	- 75	- 69	- 66	3
Current assets	43 <i>,</i> 500	48, 269	<u>45, 318</u>	- 2 <i>,</i> 950
Tangi ble fixed assets	1, 461	1, 392	1, 353	- 39
Buildings and structures	430	408	388	- 20
Land	617	617	617	_
Ot her	413	365	347	- 18
Intangible fixed assets	2, 749	1 <i>,</i> 715	1, 331	- 383
Goodwi I I	707	539	370	- 168
Ot her	2, 041	1, 176	961	- 214
Investments and other assets	2, 680	2, 946	2, 999	53
Investment securities	1, 352	1, 419	1, 367	- 52
Guarantees paid	680	678	682	4
Deferred tax assets	515	711	786	75
Ot her	299	309	294	- 14
Allowance for doubtful account	- 167	- 173	- 132	41
Fi xed assets	6, 891	6, 054	<u>5, 685</u>	- 369
Total assets	50 <u>,</u> 392	54 <u>,</u> 323	51. 003	- 3. 319

Consolidated results for first half of FY20212 Balanced sheet



(¥ millions; rounded down)

				Fillinons, rounded
	1st half of FY2011	FY2011	1st half of FY2012	Change
(Liphilities)	FIZUII		FIZUIZ	Change
(Li abi l i ti es)	21 510	22 042	O1 F41	1 501
Accounts and notes payable	21, 518	23, 042	21, 541	- 1, 501
Deferred payments	2, 927	3, 351	3, 127	- <u>223</u>
Income tax payable Bonus reserve	804 236	1, 605 472	376 261	- 1 <u>, 228</u>
Other	921	1, 145	<u> </u>	- 211 - 512
Current liabilities	26. 408	29. 617	25, 939	- 3, 678
Reserve for retirement benefits	1, 697	1, 780	1, 828	- 3. 0/6 48
Guarantee deposited	1, 037	1, 780	1, 828 990	- 18
Deferred tax liabilities	1, 057 5	1,000	220	-0
Negati ve goodwill	33	19	5	- 1 4
Other	155	96	99	2
Fixed liabilities	2, 930	2, 909	2, 927	18
Total liabilities	29, 338	32, 527	28. 867	- 3, 659
(Net assets)				
Capi tal	2, 751	2, 751	2, 751	_
Capital reserve	2, 775	2, 775	2, 775	
Ret ai ned ear ni ngs	16, 534	17, 213	17, 559	345
Treasury share	- 1, 091	- 1, 091	- 1, 091	0
Total shareholders' equity	20. 969 72	21. 649 120	21, 994	345
Net unrealized gain on securities	72 - 1	128 0	118 - 1	-9 -1
Deferred gains or losses on hedges Total valuation and translation adjustments	71	128	117	- 11
Subscription rights to shares	11	17	22	5
Minority interests	0	1	1	0
	-	21 705	22.126	
Total Net assets	21 <i>,</i> 053	21 <i>,</i> 795	22, 136	340
Total liabilities and net assets	50 <u>,</u> 392	54 <u>,</u> 323	51, 003	- 3 <i>,</i> 319
Book Value per share (¥) A stock split in which two shares were issued for each outstanding of	※ 939. 25	972. 13		14. 92

A stock split in which two shares were issued for each outstanding common share on December 1, 2011 was carried out. Therefore, supposing that the stock split was carried out at the beginning of the period of the Fiscal Year ended March 31, 2011, Net income was estimated.

Consolidated results for first half of FY2012Cash-flow statement Happinet



(¥ millions; rounded down)

	1st half of	1st half of	G
	FY2011	FY2012	Change
Cash flows from operating activities	2, 124	- 1, 306	- 3 <i>,</i> 431
Net income before income taxes	2, 384	1, 022	- 1, 361
Depreciation and anortization	346	323	- <u>22</u>
Change in trade receivables	- 441	3, 357	3, 798
Change in inventories	- 444	- 2, 236	- 1, 791
Change in trade payables	1, 314	- 1, 501	- 2, 815 275
Change in other receivables	68	443	375
Change in other payables	- 244 170	- 163	81
Ot her	179	- 959 1 F03	- 1, 138
Paynent of income taxes	- 1, 036	- 1, 593	- 556
Cash flows from investing activities	- 64	- 173	- 108
Payments for purchase of tangible and intangible fixed assets	- 111	- 142	- 31
Proceeds from sale of tangible and intangible fixed assets	32	1	- 31
Payments for purchase of investment securities	-4	-4	O
Proceeds from sales of investment securities	2	6	4
Ot her	16	- 34	- 50
Cash flows from financing activities	- 170	- 364	- 194
Payments of dividends	- 168	- 363	- 195
Proceeds from sale of treasury share	-	0	0
Payments for parchase of treasury share	-0	_	0
Ot her	-1	- 1	0
Effect of exchange rate changes of cash and equivalent	-0	-1	- 0
Change in cash and equivalents	1, 888	- 1 <i>,</i> 846	- 3 <i>,</i> 734
Cash and equivalents at the beginning of the period	8 <u>,</u> 220	12, 359	4 <u>,</u> 138
Cash and equivalents at the end of the period	10. 109	10. 512	403



FY2012 First-Half Results Summary and Second-Half Measures

Kazuhiko Note President and COO

FY2012 First-Half Results Summary



(¥ millions; rounded down, %)

1st	hal	f of
FY	20	11

1st half of FY2012

YoY

Net Sales

88,508

76,211

△13.9

Operating income

2,316

1,007

△56.5

Ordinary income

2,422

1,072

△55.7

Net income

1,526

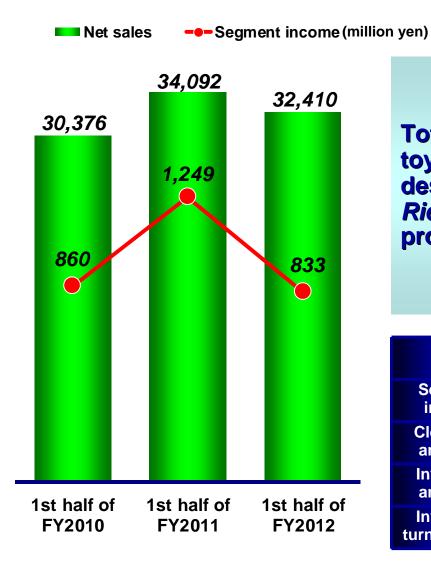
709

△53.5

FY2012 First-Half Results Summary



Toy Business



Total net sales and segment income in the toy business were down year on year, despite a fine start by toys featuring *Kamen Rider Wizard* in Bandai's new character products.

	1 st half of FY2010	1 st half of FY2011	1 st half of FY2012
Segment income	0.86 billion yen	1.24 billion yen	0.83 billion yen
Clearance amounts	0.36 billion yen	0.31 billion yen	0.29 billion yen
Inventory amounts	3.4 billion yen	3.0 billion yen	3.2 billion yen
Inventory turnover rate	21.7	25.7	23.2



Toy Business



Kamen Rider Wizard Transformation Belt DX Wizardriver



Tamagotchi P's (Released November 23, 2012)



Juusen Battle Monsuno



Expand sales of popular products in run-up to year end



Bakubaku Balloon



Domino World



Battle Tracker

Also focus on original products exclusively distributed by Happinet

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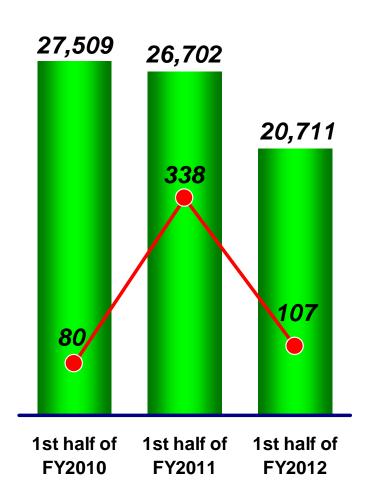
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FY2012 First-Half Results Summary



Visual and Music Business

Net sales — Segment income (million yen)



Amid the stagnation of the package market caused by growth in online content distribution, the Group also struggled.

Segment income was also weak in the absence of any noteworthy hits in highly profitable co-produced titles or titles exclusively distributed by Happinet.

	1 st Half of FY2010	1 st half of FY2011	1 st half of FY2012
Segment income	0.08 billion yen	0.33 billion yen	0.1 billion yen
Rejection rate	9.1%	6.3%	5.2%
Inventory amounts	3.4 billion yen	2.1 billion yen	2.2 billion yen
Inventory turnover rate	17.4	22.3	19.9

FY2012 Second-Half Measures



Visual and Music Business

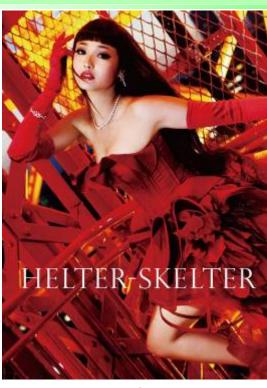
Co-Produced Titles



Nobo no Shiro

Audience ranking: Went to No. 1 on release date

- * Audience: around 409,000 people
- * Box office revenues: around 500 million yen in first three days of opening



Helter Skelter

Box office revenues **Topped 2.0 billion yen**Audience **Topped 1.5 million DVD due to be released** on December 21, 2012



Oha-girl Chu!Chu!Chu!

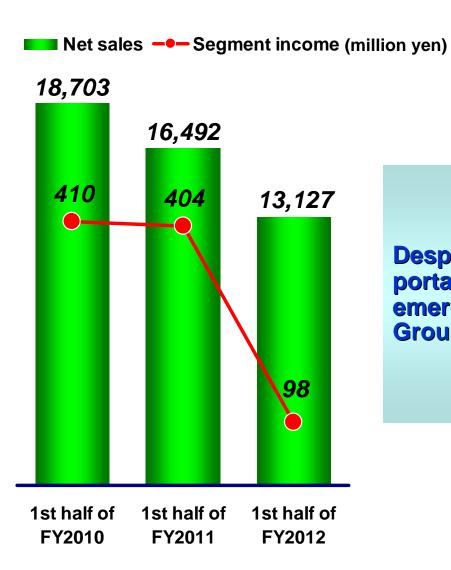
Oricon ranking
(Daily ranking) **Debut at No. 4 2nd CD released** November 20, 2012

Strengthen sales of co-produced titles and original titles distributed exclusively by Happinet.

FY2012 First-Half Results Summary



Video-Game Business



Despite the release of the Nintendo 3DS LL portable game console in July 2012 and the emergence of some hit products, the Group's performance remained weak.

FY2012 Second-Half Measures



Video-Game Business



Due for release December 8, 2012

Basic Set

RRP: 26,250 yen (includes tax)

Premium Set

RRP: 31,500 yen (includes tax)





Expansion and improvement of software released to coincide with launch of game console

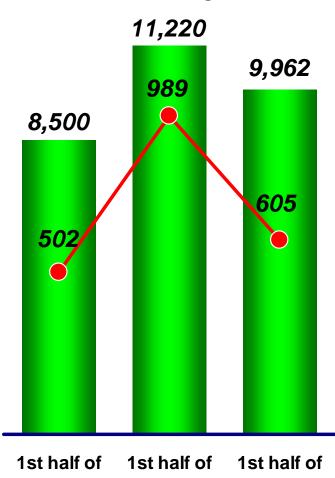
Use launch of new game console as opportunity to revitalize market

FY2012 First-Half Results Summary



Amusement Business

Net sales — Segment income (million yen)



FY2011

FY2012

FY2010

Results were down from year-ago levels in the absence of any products that surpassed last year's levels in toy vending machine products or kids card games.

Segment income also struggled, reflecting inventory clearance among other factors.

	1 st half of FY2010	1 st half of FY2011	1 st half of FY2012
Segment income	0.5 billion yen	0.98 billion yen	0.6 billion yen
Clearance amounts	0.44 billion yen	0.12 billion yen	0.35 billion yen
Inventory amounts	0.8 billion yen	1.3 billion yen	1.7 billion yen
Inventory turnover rate	18.2	18.2	12.7

FY2012 Second-Half Measures



Amusement Business



Aikatsu!



Sell digital card games linked with anime and toys



FY2012 Full Year Projection

Kazuhiko Note

President and COO

FY2012 Full Year Projection



(¥ millions; rounded down, %)

$\square \setminus$	/1	\cap	1	1
	Z	U		

FY2012

YoY

Net Sales

198,021

170,000

-14.2

Operating income

4,855

2,900

-40.3

Ordinary income

5,032

3,000

-40.4

Net income

2,458

1,800

-26.8

FY2012 Full Year Projection



■Sales projection by business segment

(¥ millions; rounded down, %)

	FY2011		FY2012			
		% of total	YoY		% of total	YoY
Toy business	77, 313	39. 0%	11. 9%	70, 000	41. 2%	- 9. 5%
Visual and Music business	55, 719	28. 1%	- 3. 5%	48, 000	28. 2%	- 13. 9%
Vi deo-game business	42, 704	21. 6%	- 8. 1%	33, 000	19. 4%	- 22. 7%
Amusement business	22, 282	11. 3%	26. 8%	19, 000	11. 2%	- 14. 7%
Tot al	198, 021	100. 0%	3. 7%	170, 000	100. 0%	- 14. 2%

■Income projection by business segment

(¥ millions; rounded down, %)

	FY2011		FY2012			
		% of total	YoY		% of total	YoY
Toy business	3, 009	62. 0%	29.6%	2, 400	82. 8%	- 20. 2%
Visual and Music business	448	9. 2%	<u> </u>	450	15. 5%	0. 4%
Vi deo-game business	936	19. 3%	- 19. 0%	500	17. 3%	- 46. 6%
Amusement business	1, 801	37. 1%	34. 3%	900	31. 0%	- 50. 0%
Eliminations and corporate	- 1, 341	- 27. 6%	_	- 1, 350	- 46. 6%	_
Tot al	4, 855	100. 0%	70.0%	2, 900	100. 0%	- 40. 3%



Future Strategies for Each business

Kazuhiko Note

President and COO

Future Strategies for Each Business



Toy Business

Try out new business schemes

Visual and Music Business



Expand titles managed by Happinet, and actively acquire all rights



Increase artists signed exclusively to Happinet and distributed exclusively by Happinet

* Oha-girl Chu!Chu!Chu! Debut at No. 4 on Oricon daily charts

Video-Game Business

- Aim to become a game package publisher
- Achieve full-scale entry to the social games market

Amusement Business

Introduce POS system for capsule toy vending machines

Future Strategies for Each Business



Video-Game Business



- ◆ Aired on TV Anime, TOKYO MX, Kids Station, etc.
- ◆ Comic released by Kadokawa Shoten (already one volume)
- Features magnificent cast of voice actors, including Nana Mizuki,
 Minami Takayama and Ayahi Takagaki

Happinet plans to release iPhone game application

■ Application name CharaApp! Senki Zessho Symphogear

Genre Character communication application

Future schedule

- * From December 2012
 On-demand distribution of character & voice pack
- * Spring 2013
 Release of Rhythm Action Game
- * 2013
 Airing of second season of anime

Applies high sensitivity system Users tap or slide the character to

enjoy a variety of voices and actions.

Plan to release five social game titles from December through next fiscal year



Introduction of POS System to Capsule Toy Vending Machines

Tetsuo Ishikawa

Vice President and CIO
President of Happinet Vending Service Corporation



From analogue to digital!

Achieving the previously unachievable!

Reform capsule operations!

Comprehend sales status before touring retail outlets!

Significantly enhance MD capability!

Create industry's first real-time sales data acquisition function!

Eliminate inventory losses!

Comprehend the difference between theoretical inventory and actual inventory comprehensively!

Strengthen consumer appeal!

Disclose real-time product line-up on dedicated website!



Sales data acquisition

Create real-time sales data acquisition system!



Comprehension of when, where, what and how many sold = Creation of HVS-style POS



Strengthen consumer appeal

Plan to create original website with consumer appeal



^{*} Design is completely provisional.

